

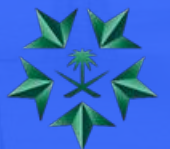
Dalma Technical Company LLC

-Localization Strategy-



"Making the Difference with People and Technology"

www.dalmatech2.com
info@dalmatech2.com



Dalma Tech² Company Ownership is 100% Saudi:

- Mr. Ahmad Abdullah M. Al-Debeyan, Chairman
- Company established July 2004
- Entrepreneur and Businessman
- Retired from the Government with thirty-six years of extensive experience with multiple agencies of the Kingdom of Saudi Arabia to include the Ministry of Interior, Ministry of Education, Ministry of Labor, Ministry of Finance, Ministry of Higher Education, and Ministry of Industry.
- Leeds University, Leeds Yorkshire England, (B.S.) Bachelor of Comprehensive Education – June 1978

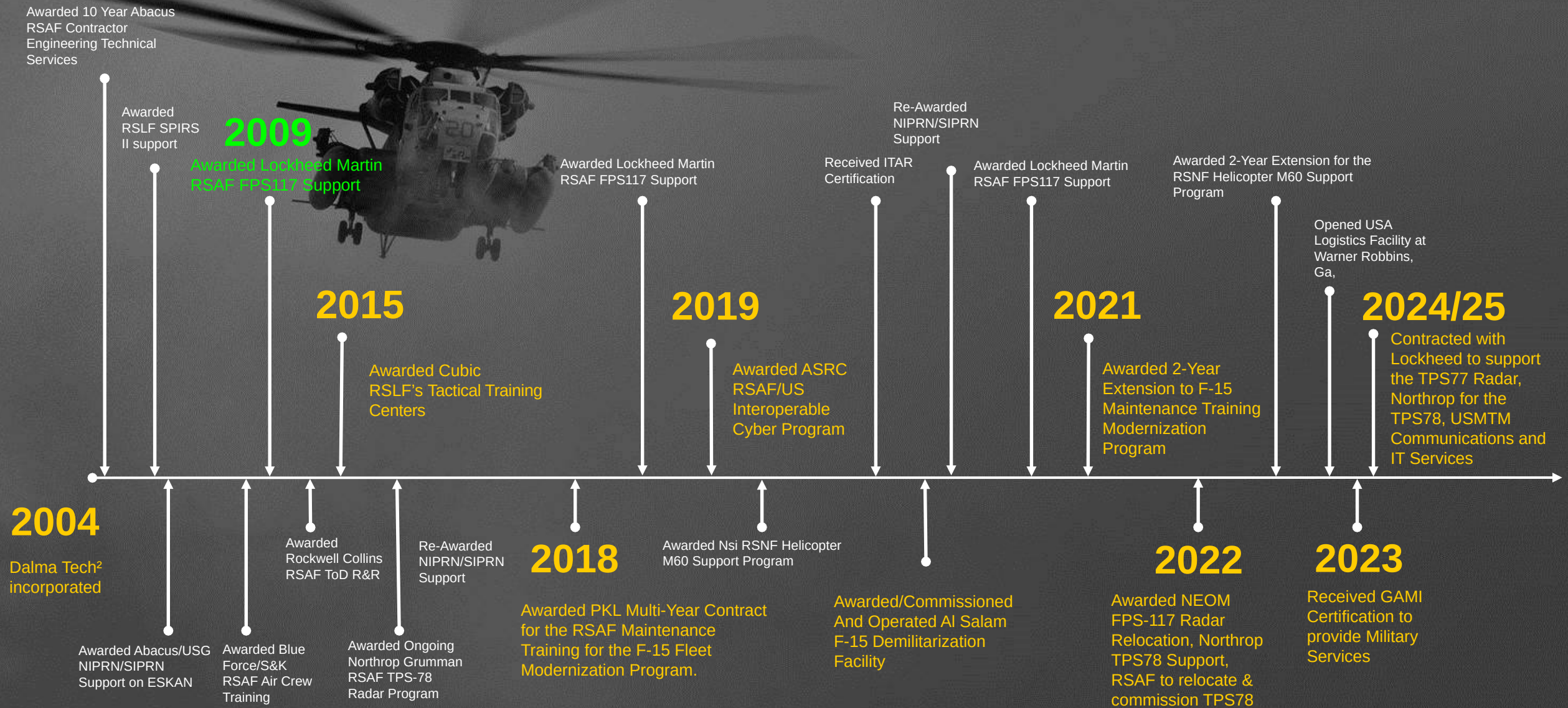




Company Timeline & Proficiencies



Company Project Timeline



Company Proficiencies



Technology

- Network Enabled Secure and Flexible Communications
- Military and Civilian RADAR Applications
- Military Grade Fiber Optic, Satellite, Wired, Wireless, VHF/UHF Communications & Networks
- Remotely Operated Wide Area Detection Security Systems
- Physical Security Systems, Access Control, Biometrics and RFID

Core Competency

- US FMS Contract Support with FAR - ITAR Project Management and Manpower Outsourcing
- Radar Systems
- Security Systems
- Communication Systems
- International Logistics
- Quality Control Documentation and Configuration Management
- Military Equipment, Operation Maintenance, Overhaul
- De-Militarization
- MRO

Mission Area

- Command, Control, Communications, Computer and Intelligence Surveillance and Reconnaissance (C4iSR)
- Technical Support Services
- Personnel / Life Support Services
- In-Kingdom Logistics and Local Content Support Services
- Scalable Embedded Training, Mission Rehearsal, Modeling & Simulation
- Localization



Company Certificates

1



Kingdom Of
Saudi Arabia
General
Authority for
Military Industry
(GAMI)

331514

2



Kingdom Of
Saudi Arabia
Ministry of
Commerce and
Industry
*Commercial
Registration*

1010201785

3



City of Riyadh
Chamber of
Commerce &
Industry

152522

4



United States
Government
System for
Award
Management
(SAM)

MPSQLRUMCG3

5



United States
International
Traffic in Arms
Regulations
(ITAR) Certified

K-6913

6



United States
NATO
Commercial and
Government
Entity (NCAGE)
Code
SAM and
DS-2032
Certified

SZ271

7



Dun &
Bradstreet Data
Universal
Numbering
System Number
(DUNS)

557652497

8



ISO 9001:2015

Quality
Management
Services

14141248





Dalma Tech² offers clients a unique combination of creative innovation and practical experience when providing technical services supporting evaluation, design, development, and implementation of major projects within the KSA and the Local Region. All services are provided through a team approach, which emphasizes a tailored mix of analytical, design, management, logistics, and personnel support services.



The
Design to
Manufacturing Co.

D2M is a 30-year additive manufacturing consultancy company, primarily concerned with helping customers understand where they can find value for AM within their operation by creating sustainable business cases for localization of manufacturing via AM.



ASTM is an international standards organization committed to serving global societal needs through the development of voluntary consensus standards that positively impact public health and safety, consumer confidence, and overall quality of life, with a significant role in standards for emerging technologies such as additive manufacturing.



Wohlers, an independent consulting firm under the ASTM umbrella specializing in technical, market, and strategic advice for the advanced manufacturing industry, with significant experience in additive manufacturing or 3D printing, and with the ASTM relationship, a strong focus on establishing and implementing standards, certification, and qualification for repeatable, consistent parts and processes.



The Imam Abdulrahman Bin Faisal University's (IAU) mission is to be a pioneering professional university that provides creative knowledge, research, and professional services through effective community partnerships to benefit society and drive economic development. The university fosters innovation, leadership, and high standards by acting as an effective partner in regional economic growth

Certified, Tariff-agnostic, Digital Supply Chain, at Scale

The premise: Finite manufacturing capacity stretches your supply chain – AM as stopgap, evolving to permanent fix

Today (2025): Overloaded with legacy parts + new business

Future (2026+): AM handles spares, freeing you to pursue growth business

Benefits:

- Redesign OEM parts for AM (e.g., C-130 fittings, FPS117 and TPS77 parts)
- **Certified production**
- Generate local IP
- Free up valuable resources to focus on forward business
- Eliminate shortfalls (40% faster production)
- Meet green agenda (30-50% lower carbon via localization & AM)
- Claim offset credits (+30% via GAMI)
- **Digital catalogue connected to a secure digital supply chain**



The Digital Supply Chain



Support a high mix – low volume part demand through local AM production

Re-certify local AM companies / assets



Make Dalma Tech² Company the regional, dominant defense AM catalogue provider for certified products

Empower academia with employable skills

Our Strategy & Approach

Applied Manufacturing (3D Printing) can offer superb benefits to companies that do their homework and understand how to position it. We are the regions' only company taking a multifaceted approach to additive production.

Level 1

Align with Govt. industrial development plans and focus product offering on achieving these KPIs. Example: Saudi VISION 2030, Qatar vision 2030 etc.

Level 2

Focus on relevant regulated industries: Aerospace & Defense, Medical & Oil and Gas.

Find relevant application

Pick applications that can slot into the requirement for local spare parts

Verified engineering

Bring in industry engineering experts to verify the engineering of new parts. .

Partner with industry leader

Partnering with an industry leaders reduces questions & gives a local reference. e.g.. Baker Hughes, AM Craft

Ensure Govt. Alignment

Make sure local government is behind the project and will lend support

Link various actors

Make sure that the manufacturing entity is linked with a customer etc.

Validate Business Case

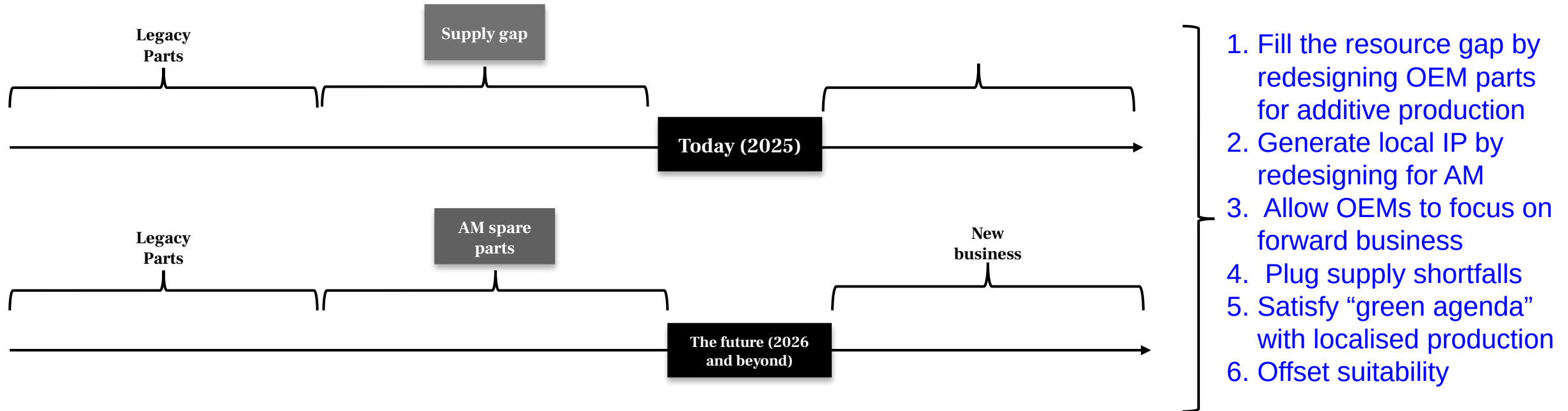
Customers seek an entire business case, not on a per-part basis.

Applying This Philosophy to the Supply Chain

We are often asked how this scenario will resonate with OEMs in the target industries.
Best way to describe it – A temporary stopgap that evolves into a permanent solution.

The premise: Your organization (and corresponding supply chain) has a finite number of manufacturing capacity. You must support growth by servicing new customers whilst maintaining the support to existing customers. This will stretch the supply chain to breaking point.

Below is an explanation of how AM can act as a stopgap to plug immediate demand whilst evolving into a permanent solution.





Main Strategic Partners



Advanced Tactical Systems



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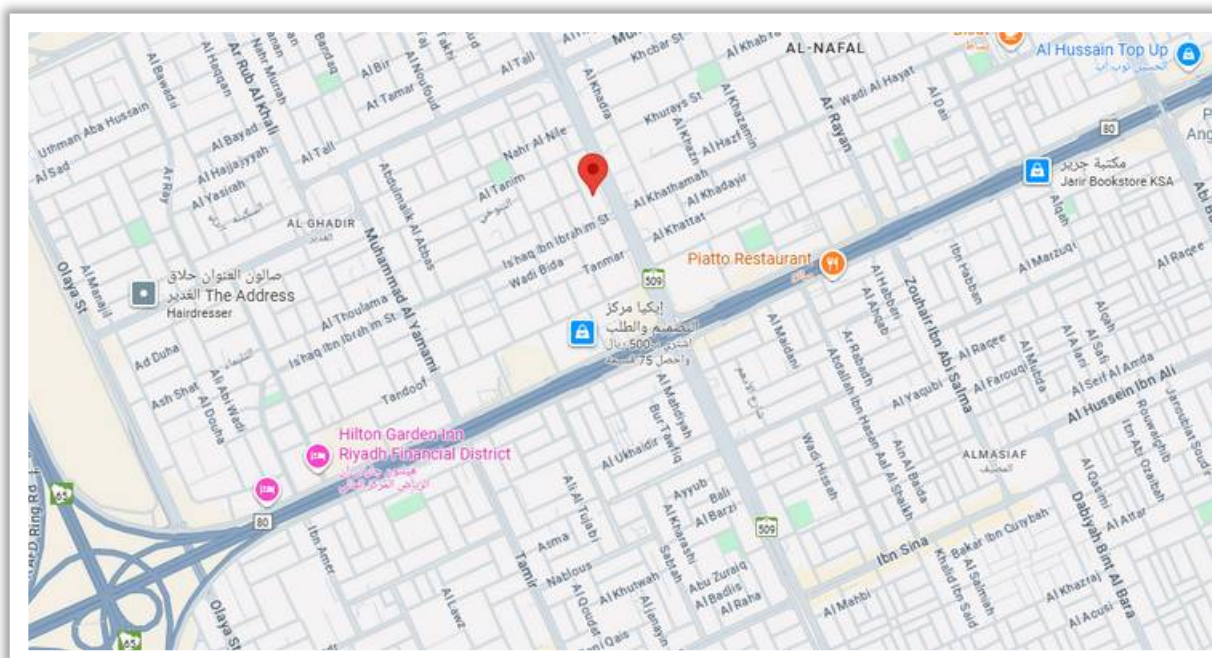
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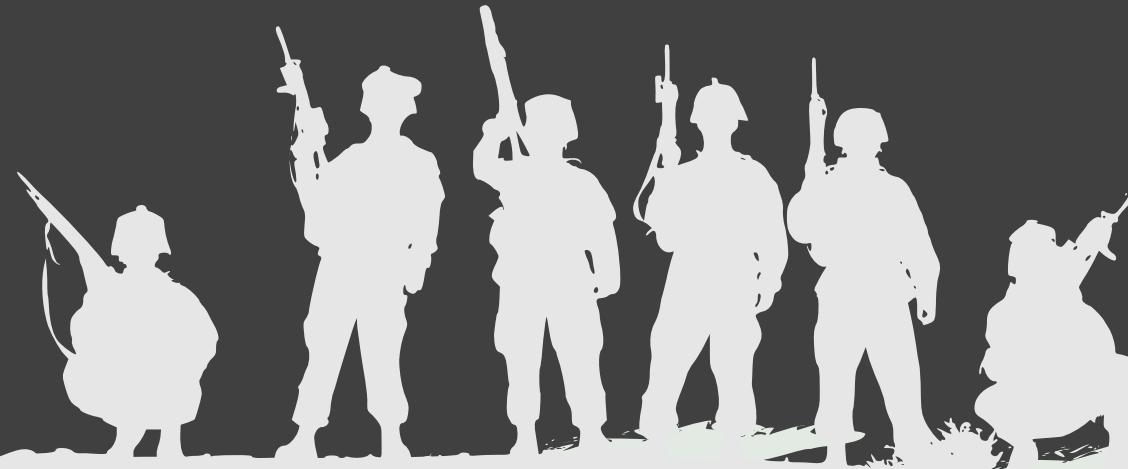
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Conclusion

- **Dalma Tech²** - An Industry Leader in the Kingdom of Saudi Arabia - Committed to Quality Performance and Customer Satisfaction
- **Dalma Tech²** has a **Proven** record in Military Technical Services, Training, Logistic, MRO and Life Support Services
- **Dalma Tech²** is the **Preferred Localization Partner** for multiple International Companies including Lockheed Martin and Northrup Grumman
- **Dalma Tech²** has a notable rate of **repeat** and **recurring** business and a Recommended Company by the Royal Saudi Air Force





Open Discussion